



TRIANGLE FASTENER CORPORATION
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"Fastening Systems and Solutions for Commercial Construction"

JOB POSTING

Date: July 21, 2017

Position: Inside Sales

Reports To: Branch Manager

Location: Richmond, VA

Wage: Negotiable

When you join the Triangle Fastener Corporation (TFC) team, you become a part of one of the most respected fastener companies in the USA. Our sales people are proud of their fastener knowledge and are committed to providing the service available. A Triangle Fastener Corporation sales person offers solutions to the specialty contractors' needs in commercial construction. We are currently seeking a dynamic individual for an inside sales position at our Richmond branch.

Job Description:

An inside sales person with Triangle Fastener Corporation is responsible for assisting our outside sales team as well as a variety of office functions, including but not limited to order entry, customer service, purchasing and warehouse duties. At Triangle Fastener Corporation, we value our relationships with contractors, and all employees are encouraged to continually strive to develop relationships.

Responsibilities:

- Help attain sales and margin goals
- Develop relationship with outside sales as well as customers
- Solicit prospective customers via phone
- Assist with walk-in customers
- Pull and prepare items for delivery and shipping
- Lift 50#

Qualifications:

- The ability to solve problems with openness for new ideas
- The ability to communicate and work well with other employees
- Self-Starter
- Experience selling roofing, drywall, metal building and other specialty contractors is a plus

Details:

This position is full-time hourly (40 hours/week). TFC offers a medical plan as well as a 401K retirement plan with company match. The compensation for this position will be hourly plus the possibility of commission with proven performance.

If you meet these qualifications of the inside sales position, please submit your resume to:

jobs21@trianglefastener.com.